



Andrew F. Dana

Partner

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t 704.335.9863



Andrew Dana concentrates his practice in the areas of tax, business, and sports entertainment. A wide range of individuals and businesses turn to him for experienced legal counsel.

Andrew frequently represents international and domestic family offices on tax matters and investment structures. He has advised domestic family offices with corporate acquisitions. He has counseled individuals and families, American and foreign, on estate planning. He has also assisted with business and financial matters during divorce proceedings.

In addition, Andrew represents professional athletes on contractual negotiations, tax implications, reputation management, and litigation. His sports entertainment clients include athletes, teams, and businesses in NASCAR, NBA, NFL, MLS, and a variety of eSports leagues.

Andrew also advises on a range of business issues. Examples of this part of his practice include working with minority shareholders to pursue breaches of fiduciary duties against controlling shareholders, performing forensic analysis on embezzlement allegations, litigation management, and negotiating buyouts between business partners.

PUBLICATIONS

- "Understanding and Addressing the Risk of Clawbacks," November 2015
- "Till Death Do Us Part: The Riddle of Note Basis in a Sale to a Spouse's Grantor Trust," November 2015
- "Wetland Mitigation Banking Activities of Exempts," November 2015
- "S Corporations and Charitable Contributions of Property," November 2015
- "Structuring Separate and Subsidiary Entities for Private Operating Foundations," November 2015
- "Clear as Mud - Taxation of Wetland Mitigation Banks," November 2015
- "UBIT.com - Hyperlinks and Idle Revenues," November 2015
- "Charitable Giving: An Analysis and Extension of Justice Powell's Jurisprudence," November 2015



CHARLOTTE OFFICE



PRACTICE AREAS

Tax
Trusts & Estates
Business Law
Commercial Contracts
Mergers, Acquisitions &
Joint Ventures



EDUCATION

New York University
LLM, Taxation, 2007
Washington and Lee
University
JD, *magna cum laude*, 2006
Rollins College
BS, 2003



ADMISSIONS

North Carolina, 2006



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SPEAKING ENGAGEMENTS

- "Deep Dive Into Federal Tax Reform," Parker Poe Tax Forum, February 2018
- "Succession Planning: Fundamentals and Practicalities," Panelist, 2016 NADC Fall Conference, October 2016
- "Analyzing Financial Statements: The Basics for Attorneys," Speaker, Mecklenburg County Bar Continuing Education, June 2015
- "Interest Rates in Estate Planning," Speaker, Mecklenburg County Bar Continuing Education, January 2015
- "Asset Protection & Estate Planning," Speaker, Mecklenburg County Bar Continuing Education, May 2014
- "Conservation Easements: Income, Gift, and Estate Tax Aspects," Speaker and Panelist, Mecklenburg County Bar, Continuing Legal Education, November 2009

HONORS

- *Business North Carolina* magazine's "Legal Elite" in Tax & Estate Planning, 2016-2019
- *North Carolina Super Lawyers* Rising Star, 2011-2019
- Recipient of the 2009 Conservation Volunteer of the Year Award (Catawba Lands Conservancy)
- NYU Law Dean's Graduate Award, 2007
- NYU Law Morris M. Geifman Memorial Scholarship, 2006
- W&L Law James W.H. Stewart Tax Law Award, 2006
- West Award for Outstanding Scholastic Achievement, 2004



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MEMBERSHIPS

- Queens University, Estate Planners Day, Executive Planning Committee, 2008-2015
- Catawba Lands Conservancy, Lands Acquisition Committee, 2007-2014