



## W. Samuel Woodard

*Retired of Counsel*

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t 704.335.9009



Sam Woodard has extensive experience in representing large lending institutions in commercial real estate financing transactions, including syndicated lending and in commercial lending transactions. In addition, he has represented a number of major commercial real estate developers and lenders in the development and financing of several large real estate projects. Mr. Woodard also serves as general counsel to a number of the firm's corporate clients.

### REPRESENTATIVE EXPERIENCE

Significant projects on which Mr. Woodard has served as lead counsel include:

- Represented private developer/owner of One Wells Fargo Center office tower and amenities in Charlotte, NC in the sale of the project to a Starwood Properties entity for \$245,000,000
- Representing the national bank developer of a new high-rise office tower in uptown Charlotte with adjoining retail space and parking garage and four contiguous cultural facilities buildings developed for the City of Charlotte
- Representing the lead lender on several syndicated credit facilities for the development of off-campus college apartment projects throughout the U.S.
- Representing the developers of two of the new high-rise office towers in uptown Charlotte, including the land acquisition, construction and permanent financing, development and construction and leasing
- Representing the developer of a major regional shopping center, including land acquisition, construction and permanent financing, development and construction, anchor site leasing and outparcel sales
- Representing lenders in providing construction and term financing for office, retail and industrial real estate projects
- Representing developers and owners of real estate projects in permanent financing transactions with institutional lenders as well as dispositions of projects



#### CHARLOTTE OFFICE



#### PRACTICE AREAS

Banking & Capital Markets



#### EDUCATION

University of North Carolina  
at Chapel Hill

JD, 1969

University of North Carolina  
at Chapel Hill

BS, 1966



#### ADMISSIONS

North Carolina, 1969



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### HONORS

- Charlotte *Best Lawyers* Lawyer of the Year, Litigation - Real Estate, 2013
- Woodward/White's *The Best Lawyers in America* in Real Estate Law, 1993-2015
- Martindale-Hubbell AV® Preeminent™ in Banking & Finance; Real Estate & Commercial Development

### MEMBERSHIPS

- Arts & Science Council, Board of Directors, 2003-2006
- Dowd YMCA, Board of Visitors
- Parker Poe Adams & Bernstein LLP, Chairman, 1998-2003; Board of Directors, 1982-2003
- University of North Carolina at Chapel Hill, Board of Visitors, 2001-2005
- University of North Carolina School of Law Banking Institute, Board of Governors, 1996-present