



LaToya B. Parker

Partner

latoyaparker@parkerpoe.com

t 704.335.9028



LaToya Parker is recognized for her natural ability to connect with clients and her solution-oriented approach to achieving her client's objectives. She advises companies and individuals in the acquisition, sale, development, leasing, and financing of commercial real estate. Her practice covers the full spectrum of commercial real estate projects, including office, retail, industrial, mixed-use, hotel, and planned community projects. Her clients include land developers, landowners, homebuilders, automobile dealerships, landlords, tenants, financial institutions, and utility companies.

LaToya received her bachelor's degree from the University of North Carolina at Chapel Hill and her law degree from Vanderbilt University Law School. She participates in several industry-oriented organizations, including Commercial Real Estate Women of Charlotte and the Urban Land Institute's Charlotte Chapter. She was a member of the inaugural class of "Leaders Under 40," a leadership program for emerging leaders through Charlotte's Community Building Initiative, and she is a graduate of the Arts & Science Council's Cultural Leadership Training Program.

When LaToya is not practicing law or serving the community, she enjoys spending time with her husband, Augustus, pursuing creative endeavors, and performing at singing engagements.

REPRESENTATIVE EXPERIENCE

- **Acquisition/Sales** – Negotiated and closed transactions involving acquisition or sale of raw land, apartment projects, industrial office parks, and distribution facilities; represented lenders in disposition of distressed assets and real estate owned properties.
- **Development** – Represented developers in connection with new construction and redevelopment projects, including shopping centers, office buildings, apartments, condominiums, residential subdivisions, industrial manufacturing, warehouse and distribution facilities.
- **Leasing** – Prepared and negotiated leases on behalf of landlords and tenants for office, industrial and retail properties, residence halls, health care clinics and parking facilities; prepared and negotiated subordination, non-disturbance and attornment agreements and estoppel agreements.



CHARLOTTE OFFICE



PRACTICE AREAS

Real Estate & Commercial Development



EDUCATION

Vanderbilt University
JD, 2007
University of North Carolina at Chapel Hill
BA, with distinction, 2002



ADMISSIONS

North Carolina, 2007



LaToya B. Parker

Partner

latoyaparker@parkerpoe.com

t 704.335.9028



- **Builder Representation** – Represented national homebuilders in acquisition of single-family and townhome lots in existing communities, including purchase and sale agreement preparation and negotiation, due diligence coordination (title examination, survey and environmental diligence) and closing execution.
- **Government Regulation** – Represented developers in connection with subdivision registration (or exemption from registration) under Interstate Land Sales Act.
- **Easements** – Prepared and negotiated public and private easement and right-of-way agreements, including the acquisition of utility, access, telecommunications, conservation, and sidewalk easements and right of way.
- **Restrictive Covenants/Property Owners Associations** – Created restrictive covenants and architectural control regimes for residential, commercial, and mixed-use developments and condominiums; reviewed restrictive covenants for, and advising property owners associations on, compliance with the North Carolina Planned Community Act, the North Carolina Condominium Act, and the North Carolina Nonprofit Corporation Act.
- **Financing** – Represented borrowers in construction and permanent financings, refinancings, and joint venture structures.

PUBLICATIONS

- "The Title VII Tug-of-War: Application of U.S. Employment Discrimination Law Extraterritorially," October 2015

SPEAKING ENGAGEMENTS

- "Title Insurance and Related Issues," Wells Fargo Bank, Commercial Mortgage Servicing Group, April 2012



LaToya B. Parker

Partner

latoyaparker@parkerpoe.com

t 704.335.9028



- "Representing the Landlord vs. the Tenant in Office Leasing," Panel Member, CREW Careers Program, Commercial Real Estate Women of Charlotte (CREW), March 2010

MEMBERSHIPS

- Temple Beth El, Counsel to Board of Directors, 2013-2014
- The Possibility Project, Board of Directors, 2012-2015
- Arts & Science Council, Cultural Leadership Training (CLT) Program Participant, 2011-2012