



Sam C. Moses

Partner

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t 803.253.6842



Sam Moses represents U.S. and multinational companies, including manufacturing, distribution, industrial services, and renewable energy businesses, on a variety of transactions, and he coordinates business expansion and incentives projects for companies throughout the United States.

Prior to joining Parker Poe, he served as managing director of the State of South Carolina's European Office in Germany, advising European investors on U.S. site location projects. He was appointed by the state's secretary of commerce and served under three U.S. governors. He also managed South Carolina's export development program for Europe, Africa, and the Middle East, advising U.S. companies on international trade and market entry strategies. In 2002, he was selected to serve as a Robert Bosch Foundation Fellow in Frankfurt, Germany, during which he worked for Credit Suisse First Boston and Gleiss Lutz, a leading German law firm.

Since 2010, Sam has been involved in business expansion and incentives projects resulting in more than \$5 billion in capital investment, as well as the creation of more than 5,000 jobs in various industries, including food processing, automotive, powertrain, metalworking, advanced materials, electronics, renewable energy, chemicals, agribusiness, and aerospace.

REPRESENTATIVE EXPERIENCE

- Represented U.S. and multinational clients on corporate relocation, site selection, business expansion and incentives projects.
- Advised U.S. and multinational companies on business transactions, commercial contracts, joint ventures, mergers and acquisitions, and general corporate matters.
- Counseled businesses on state and local tax matters.
- Advised renewable energy developers on various legal matters relating to utility-scale solar developments, including state and local taxes and tax incentives.
- Assisted businesses in structuring economic development incentive agreements with federal, state, and local governments as well as with other project stakeholders.



COLUMBIA OFFICE



PRACTICE AREAS

- Beverage Industry
- Business Law
- Commercial Contracts
- Economic Development
- Immigration
- International Business
- International Tax
- Mergers, Acquisitions & Joint Ventures
- New Markets Tax Credits
- Public Finance
- Opportunity Zones
- Renewable Energy
- State & Local Tax
- Tax Credits & Incentives



EDUCATION

- University of South Carolina JD, 1998
- University of South Carolina MIBS, 1998
- University of South Carolina BA, *cum laude*, 1994



ADMISSIONS

- South Carolina, 1998



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- Advised multinational companies on general business immigration issues.
- Advised local governments on economic development and project financing matters.
- Assisted foreign companies from Germany, Canada, China, Austria, Italy, France, United Kingdom, Switzerland, Spain, Portugal, Israel, Poland, India, Brazil, Mexico, and Slovenia.

CLIENT ALERTS

- "Some Chinese Imports Will Be Cheaper for U.S. Businesses in Spite of This Week's Tariff News. Here's Why.," September 2018
- "Global Carolina Connections Conference Helps Business Leaders 'Stay Up to Date' on Foreign Investment in the Southeast," August 2018
- "U.S. Plans Tariffs on More Chinese Products," July 2018
- "Uncertain About Tariffs on Chinese Products? Here's the Updated List," July 2018
- "International Business Leaders Talk Chinese Investment, Automotive Trends, and Millennial Employees at Global Carolina Connections," August 2017
- "New Governmental Accounting Standards Board ("GASB") Rules Require Governments to Disclose Tax Abatement Agreements in Financial Statements," November 2015
- "Exploring for State and Local Business Incentives: Finding the Highest Ground for Growth," November 2009

PUBLICATIONS

- "Economic Boom and Government Policies Make Now a Good Time to Invest in the U.S.," TerraLex Connections, May 2018



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SPEAKING ENGAGEMENTS

- "Navigating & Understanding Tariffs: Updates for German-American Industry," German-American Business Summit, February 2019
- "Understanding & Navigating Tariffs: An Overview for Richland County Manufacturers," Richland County Industry Council, November 2018
- "Doing Business in the United States," FKG: Scandinavia Automotive Supplier Summit, October 2018
- "Doing Business in the Southeast United States," Turku Science Park, Finland, December 2017
- "The German-American Chamber of Commerce: A Vehicle to the World," 2017 International Forum for German and Spanish in the Professions, September 2017
- "Business Credits and Incentives: Site Selection Trends in the U.S. and Mexico," Parker Poe Tax Forum, November 2016
- "Legal & Business Aspects of Doing Business in the United States," Scandinavian Automotive Supplier Association, Delegation in South Carolina, February 2016
- "The NAFTA Market: Selling and Expanding into Mexico and Canada," Navigating the Legal Waters: Foreign-Owned Businesses in the U.S., December 2015
- "Global Leadership on Display at Global Carolina Connections 2014," Global Leadership on Display at Global Carolina Connections 2014

HONORS

- *Columbia Business Monthly's* Top Attorney in International Law, 2018; "Legal Elite" in International Law, 2013, 2015, 2018
- Martindale-Hubbell AV® Preeminent™ in International Business Law; Business Law; Economic Development; International Law; Corporate Law; International Corporate Law; Local Taxation; Tax Incentives



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MEMBERSHIPS

- German American Chamber of Commerce of the Southern United States, Board of Directors, April 2011-present
- Global Carolina Connections Conference, Co-Founder
- South Carolina Economic Developers' Association
- Palmetto Partners
- South Carolina Solar Business Alliance
- Midlands International Trade Association
- World Affairs Council, Columbia Chapter
- Columbia Jewish Community Center, Board of Directors, 2009-present
- Council of American States in Europe, Member & Germany Coordinator, 2004-2007
- American Chamber of Commerce in Italy, 2006-2007
- American Israel Public Affairs Committee, National Council Member, and Co-Chair, Columbia AIPAC Board, 2009-2013
- Anna Boyd Childhood Development Center, Schools of Promise Committee, Richland School District 2, 2000