



## Dominic M. Lerario

Associate

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t 704.335.6644



Dom Lerario focuses his practice on international business, economic development, and mergers and acquisitions. He assists companies with investments and expansions in the United States, including site selection. He also advises on outbound investments and structuring, and raising capital, including through public and private securities offerings. In addition, Dom counsels clients on commercial contracting and general corporate law issues.

Dom has particular experience in the manufacturing, financial services, fintech, health care, and software industries. He has represented a variety of public and private companies, including global financial institutions, private equity sponsors, life sciences companies, hospitals, and energy companies.

Dom is fluent in Spanish and highly proficient in Mandarin. He has extensive travel and work experience in Asia and Latin America. He also maintains an active pro bono practice representing asylum applicants in the Charlotte Immigration Court.

Prior to joining Parker Poe, Dom was an attorney with the Charlotte office of an international law firm. He received his law degree from Duke University, where he was the symposium editor for the *Duke Journal of Comparative & International Law* and a student attorney with the school's Start-Up Ventures Clinic. He received his undergraduate degree from UNC-Chapel Hill, where he was a Morehead-Cain Scholar.

## REPRESENTATIVE EXPERIENCE

### International Business & Corporate Law

- Represented foreign companies in the establishment and operation of U.S. subsidiaries.
- Represented a French consulting and technologies firm in its acquisition of a digital and global commerce service provider.
- Served as outside corporate counsel to various private companies, advising officers and boards of directors on fiduciary duties and investor relations, drafting commercial contracts, and liaising with foreign counsel on international operations.

### Mergers & Acquisitions



### CHARLOTTE OFFICE



### PRACTICE AREAS

International Business  
 Economic Development  
 Mergers, Acquisitions & Joint Ventures  
 Securities & Corporate Governance  
 Fintech  
 Venture Capital & Emerging Companies  
 Business Law  
 Commercial Contracts



### EDUCATION

Duke University  
 JD, *magna cum laude*, 2016  
 Duke University  
 LLM in International and Comparative Law, *magna cum laude*, 2016  
 University of North Carolina at Chapel Hill  
 BA, with distinction, 2009



### ADMISSIONS

North Carolina



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- Represented an academic medical center in its sale of a 351-bed hospital system.
- Represented the subsidiary of a publicly traded security products and solutions company in its acquisition of a North American manufacturer of advanced fire-rated entrance and wall systems for institutions and non-residential buildings.
- Represented a hospital system in its purchase of the majority of the equity interests of an ambulatory surgery center.
- Represented a private equity sponsor in connection with the acquisition of a software development company focused on management solutions for advertising agencies.
- Represented a private equity-backed scent marketing company in acquisition of a multinational competitor and various corporate governance matters.
- Represented a private equity sponsor in securing debt financing in connection with its acquisition of a tech-enabled distributor of medical products.

### **Securities & Venture Capital**

- Drafted offering documents for public and private offerings of equity and debt securities, including Opportunity Zone funds.
- Represented the strategic investment divisions of global financial institutions in venture capital investments in various early stage fintech companies.
- Represented a tech-enabled indoor farming company in multiple preferred stock financings.
- Represented a molecular diagnostics company focused on colorectal cancer screening technology listed on NASDAQ in multiple public convertible note offerings.
- Represented the leading provider of purified bottled water, self-serve filtered drinking water, and water dispensers listed on NASDAQ in a follow-on equity offering.
- Represented a NASDAQ-listed manufacturer of radio frequency filters for mobile and other wireless applications in a Rule 144A convertible debt



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offering, as well as concurrent public convertible debt and common stock offerings.

- Represented a NASDAQ-listed national online lease-to-own (LTO) retailer and LTO payment solution provider in a follow-on underwritten public offering of common stock.
- Represented a photo- and thermo-acoustic medical technology company with its initial public offering and listing on NASDAQ.
- Represented an energy company listed on an exchange designed for growing companies (NYSE American) in connection with a follow-on underwritten public offering of common stock.
- Advised public companies on securities regulation and corporate governance matters, including reporting requirements under the Securities Exchange Act of 1934 and compliance with stock exchange rules, as well as drafting related periodic and current reports, proxy statements, and Section 16 beneficial ownership reports.

## HONORS

- UNC-Chapel Hill Morehead-Cain Scholar
- Duke Law Faculty Award for Outstanding Achievement in Commercial Transactions & Bankruptcy Law
- Eagle Scout